## The Problem of the Divided Majority

Preference Aggregation and Uncertainty
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## The Divided Majority

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- Three Candidates: Red, Blue and Green
- Electorate (group, committee, state, etc.) is characterized by the following preference profile

| Type of Voter | $\sharp$ Voters | Preferences |
| ---: | :---: | ---: |
| Grues | 2 | Green $\succ$ Blue $\succ$ Red |
| Reds | 3 | Red $\succ$ Blue $\sim$ Green |
| Bleens | 2 | Blue $\succ$ Green $\succ$ Red |

- Reds voters constitute a weak majority
- Red is the worst outcome for an absolute majority of voters
- Coordination Problem: Grues and Bleens can avoid the 'bad' outcome if they coordinate


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- Central to the analysis of electoral systems since at least Jean Charles de Borda (1781), Marie Jean Nicolas Caritat Marquis de Condorcet (1785)
- Condorcet-Winner (Loser) is defined as an alternative that can beat (that is beaten by) any other alternative in pairwise comparison:
$\diamond 4$ voters prefer Green over Red, 4 voters prefer Blue over Red, Red is a Condorcet-Loser
- Infamous real world examples exist...


## The Divided Majority

| Type of Voter | $\sharp$ Votes received | Preferences |
| ---: | ---: | :--- |
| Gore | $48.84 \%$ | Gore $\succ$ Nader $\succ$ Bush |
| Bush | $48.85 \%$ | Bush $\succ$ Gore $\sim$ Nader |
| Nader | $1.64 \%$ | Nader $\succ$ Gore $\succ$ Bush |

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$\diamond$ An absolute majority of voters prefer Gore over Bush and Nader over Bush, Bush is a Condorcet-Loser
- Infamous real world examples exist... like the United States presidential election in Florida, 2000


## Research questions

RQ1: Coordination Failures and Condorcet-Efficiency?

RQ2: Informational Structure?

RQ3: Individual level of sophistication?

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Is coordination efficient, i.e., does coordination take place on the Condorcet-Winner?

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RQ3: Individual level of sophistication?

- How strategic do voters act?

What is the impact of the underlying information structure on these results?

## Why Lab experiments?

- Field Experiments:
$\diamond$ Offer invaluable data and evidence for the actual feasibility, and show that changes in voting methods alter the results, and that the methods are well accepted by voters (see Alós-Ferrer and Granić (2012), Baujard and Igersheim (2009) and Laslier and Van der Straeten (2008))
$\diamond$ Suffer from potential self-selection biases and lack of fully identifying participants' preferences
- Laboratory Experiments:
$\diamond$ Controlled environment allows us to test certain properties that cannot be tested in the field
$\diamond$ Design of the experiment is based on Forsythe et al. (1993) and Forsythe et al. (1996)
$\diamond$ Experiments with single-peaked preferences and spatial representation: Dellis et al. (2010), Van der Straeten et al. (2010)


## Design of the Experiment

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- Voting methods:
$\diamond$ Approval Voting (AV): Each voter can approve of as many alternatives as he/she likes. The alternative with the most approvals wins the election
$\diamond$ Borda Count (BC): Each voter distributes 3, 2, 1, and 0 points among the alternatives. The alternative with the most points wins
$\diamond$ Plurality Voting (PV): Each voter can cast one vote, a simple majority is enough to win the election


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- Voting methods:
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$\diamond$ Borda Count (BC)
$\diamond$ Plurality Voting (PV)
- Information structure:
$\diamond$ Full information (FI): Participant know the payoffs (not the identities) of their group members
$\diamond$ Incomplete information (II): Participant know their own payoff only (more on this later)


## Design contd

- Each session: 28 participants, randomly divided into 4 groups (7 participants each)
- Each group participates in 8 elections with 4 available alternatives
- Participants are informed about the election results and their corresponding payoffs
- After 8 elections: randomly reassign the participants into 4 new groups and another series of 8 elections starts
- Each participant plays 3 series of 8 elections ( 96 elections per session in total)
- The experiment was conducted in the University of Konstanz' own computer laboratory (Lakelab) using the computer software z-Tree (Fischbacher, 2007)


## Induced Preference Profile

|  | Payoffs in ECU |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | :---: |
| Number of Participants | A | B | D | Induced Preferences |  |
| 2 | 100 | 40 | 60 | 80 | $A \succ D \succ C \succ B$ |
| 3 | 40 | 100 | 60 | 80 | $B \succ D \succ C \succ A$ |
| 2 | 60 | 40 | 100 | 80 | $C \succ D \succ A \succ B$ |

- Condorcet-Winner and Condorcet-Loser
$\diamond D$ is the unique Condorcet-Winner, it beats every other alternative in a pairwise comparison
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- In light of RQ1:
$\diamond$ Coordination failures arise if $B$ wins an election, $B$ should win less often under AV and BC than under PV
$\diamond$ Coordination should take place on the Condorcet-Efficient alternative $D$


## Results

## Aggregate Data: Election Outcomes



## Aggregate Data: Coordination Failures




## Aggregate Data: Condorcet Efficiency




## Aggregate Data: AV


(a) AVFI


## Aggregate Data: BC




## Aggregate Data: PV




## Ties, Close Races, Duverger's Law

|  | No Ties | Two-Way Ties | Three-Way Tie | Four-Way Tie |
| ---: | ---: | ---: | ---: | ---: |
| AVFI | 139 | 39 | 11 | 3 |
| AVII | 124 | 45 | 20 | 3 |
| BCFI | 159 | 20 | 11 | 2 |
| BCII | 159 | 27 | 6 | 0 |
| PVFI | 118 | 38 | 4 | 0 |
| PVII | 132 | 55 | 5 | 0 |

- AV creates more ties than BC and PV (Kruskal-Wallis, weakly significant for FI , p -value $=0.082$, highly significant for NI, $p$-value $=0.001$ )
- Change from FI to II increases Ties for AV (WRS, p-value=0.087)


## Ties, Close Races, Duverger's Law



## Individual Voting Behaviour

- AV does not degenerate to PV : irrespective of information treatment, average approvals » 1
- Strategic voting:
$\diamond$ Under FI, fraction of sincere ballots cast under AV: $83.26 \%$. Under PV: $51.30 \%$. Under BC: $41.96 \%$
$\diamond$ Under NI, fraction of sincere ballots cast under AV: 93.01\%. Under PV: 75.82\%. Under BC: 46.5\%
- No impact on information structure on sincere voting for AV and BC. As in other studies, under PV and uncertainty sincerity increases


## Conclusion

- Multi-votes methods ('One Man, many Votes') like AV and BC facilitate coordination among the divided majority groups
- Coordination failures are not only reduced effectively, multi-votes methods also increase coordination efficiently as indicated by the corresponding large winning frequencies of the Condorcet-Winner
- Coordination on the Condorcet-Winner is much harder to establish under a single-vote method than under a multiple-vote method. The limited amount of information that is transmitted through a Plurality Voting ballot hinders coordination
- Informational structure (i.e., responsiveness towards it) may serve as another dimension to evaluate the merits of voting methods


## Thank you for your attention

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## Approval Voting

- Approval Voting (AV): Proposed by Steven J. Brams and Peter C. Fishburn (1977)
- Each voter can assign 1 or 0 votes to each candidate. That is, "approve of" as many candidates as wished. The candidate with the most approvals wins
- Arguments in the literature: AV provides an accurate reflection of voters' wishes and is not vulnerable to voter manipulation (see Brams and Fishburn, 1978; Fishburn, 1978a,b; Brams and Fishburn, 2005; Wolitzky, 2009)


## Preliminary Work: Field Experiments

- Get permission from State and Federal Authorities This was funny.
- Inform all involved registered voters per mail prior to the election, explain the method. This was expensive
- Election day: established one experimental polling station in each of the preselected constituencies (same building, different room). This was a lot of work

Use official ballot boxes and voting urns.

- After casting a ballot in the official polling stations, a "certificate" was handed over to the voters by the polling clerks which qualified them for participation in the experiment

Guarantees undisturbed official election and that we only got actual voters; but allows for a serious drop-off and maybe self-selection effects

## 2008 State election in Hesse

1909 eligible voters went to the polls, of which, in turn, 967 participated in our experiment (participation rate $50.7 \%$ ). With 6 invalid votes, the data set consists of 961 AV ballots.

## 2008 State election in Hesse

| Party |  | Approvals | AV Rank | Official Votes |
| :--- | :--- | :--- | :--- | :--- | PV Rank

